

# SOLUTION IMPLEMENTATION & MIGRATION

## Technology Services



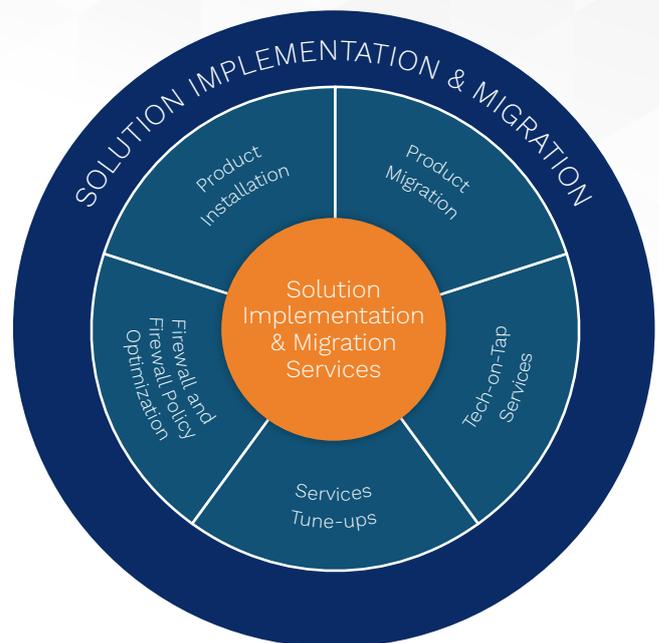
Expert-level technology installation and configuration services that optimize security investments and drive greater business efficiency

The selection of a technology solution is typically the culmination of weeks or months of evaluations and approvals. To ensure the investment is maximized, organizations must verify that the solution is configured correctly and to its full potential. However, achieving this level of optimization is difficult – it is rare for organizations to have the specialist knowledge in house required for every piece of technology acquired.

Kudelski Security's team of field engineers work with your organization, on your premises, to install and optimize solutions purchased as part of a Kudelski Security engagement or independently. We employ industry-leading talent, combining both technical and consulting expertise, to ensure technologies not only function properly but also integrate seamlessly with your existing infrastructure and support current and future business objectives.

### Key Outcomes

- Proper installation and configuration of new technology
- Seamless integration of new solution into existing environment
- Migration of old data and information onto new tools
- Assurance that existing technologies are up to date with current versions and features
- Documentation and training for continued maintenance of new technology



### The Kudelski Security Advantage

**Top-ranked**  
Industry recognized for engineering capabilities

**Powerful Partnerships**  
Strong relationships with technology leaders

**Relationship-Based**  
Engineers who collaborate and understand your business

## How We Engage

Our implementations follow a proven methodology that crosses business consulting with engineering. This service pairs seamlessly with our Architecture & Design services to ensure optimal product implementation and/or configuration, as defined in the plan.

### Goal Setting

Engineers meet with client stakeholders to define specific goals and get a better understanding of your business structure, objectives, priorities, and operations.

### Product Assessment

If this service has not been contracted with the Architecture & Design service, we will perform a short assessment of the solution to confirm that it meets your needs.

### Product Preparation

We prepare the product for installation and final configuration in your environments.

### Installation & Configuration

We will install and configure the product optimally, to ensure it matches your operational and business needs. Initial hardware assembly and product testing is included.

### Reporting & Recommendations

Final report and recommendations are provided and presented to stakeholders.

## The Solution Implementation Service

Our Implementation team is made up of highly certified engineers with an average 10+ years' experience, who will plan and deploy hardware implementation or migration. Their depth of experience, technology fluency and business acumen enable them to solve any problem that emerges, ensuring your security solutions will be seamlessly tuned, implemented or migrated.

Implementations are carefully planned and deployed, and extensive, rigorous testing is conducted on the newly installed product solutions, to ensure they operate as intended.

### Top Implementation Services

- 1. Installation** – Our engineers will install a product on behalf of the client and provide knowledge transfer, training, and documentation on how to maintain the new product.
- 2. Migration** – When moving from one technology to another, we will ensure data is correctly transferred and that clients have proper documentation and training for ongoing maintenance.
- 3. Tech-on-tap** – Purchase a block of hours for peace of mind that you have expert-level support on tap when it's most urgently needed.
- 4. Service Tune-ups** - Like an annual check up, our engineers will go through any piece of hardware and ensure it is operating as optimally as possible.
- 5. Firewall & Firewall Policy Optimization** – Our engineers will assess business and technical objectives in order to optimize firewalls and policy.

Kudelski Security enables you to derive greater value from your investments through our ability to develop custom integrations between vendor products, or create automation scripts to improve efficiency across the security organization.



**Our European-based teams are strongly positioned to cater for your international project needs and issues such as regulatory compliance.**

Kudelski Security, a division of the Kudelski Group (SIX: KUD.S), is an innovative, independent provider of tailored cybersecurity solutions to enterprises and public sector institutions. Kudelski Security is headquartered in Cheseaux-sur-Lausanne, Switzerland, and Phoenix, Arizona, with operations in countries around the world.

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